

# DefSecIntel Solutions

## Export value proposition

# Surveillance powered by artificial intelligence

DefSecIntel provides mobile and integrated autonomous situation awareness systems, including a fully automated surveillance platform and remote autonomous monitoring stations SurveilSPIRE, and mobile surveillance systems Caiman. DefSecIntel combat-proven systems are equipped with AI-assisted technology and powered by autonomous green energy sources. Systems are designed for different landscape, terrain and weather conditions and for different missions. In addition, DefSecIntel provides C-UAS solutions for detection and interception of various UAV-s.

**Founded:**  
2018

**Sector:**  
DefenceTech

**Employees:**  
74 (may 2024)

**Location:**  
Tallinn, Estonia and Ukraine

**Customer base:**  
DSI offers unique autonomous and automated surveillance and control solutions for:

Land border, coastal and maritime monitoring and surveillance;

Military peacekeeping missions and force protection and temporary surveillance operations and intelligence missions (FOB);

Critical infrastructure territories and area surveillance;

Police and Law enforcement, forest fire prevention operations

**Memberships:**  
Estonian Defence and Aerospace Industry Association (EKTL), Estonian Defence Cluster

## The challenge

# Not just a start-up – a real defense industry

DefSecIntel is focused on developing and manufacturing world-class mobile autonomous and automated land and coastal surveillance systems with AI-technologies. The solutions are playing an important role for defence and homeland security in rapidly changing security environment by ensuring cost efficiency for customers and offering new capabilities.

## The solution

# Technology to make the world more secure

The best solution for land and coastal border protection and surveillance combines hardware and software into a mobile and autonomous „tower“ with a drone station. DefSecIntel assembles this unique product entirely in-house – vertically integrated. Employees' extensive experience in defense and border security allows the company to adapt to market changes driven by geopolitical shifts. DefSecIntel prioritizes supporting the end user, with their development team ready to address any needs and requirements long-term. Systems are unique as can be used for different missions for homeland security, defence agencies, and critical infrastructure sectors. Also, for environmental protection, for example it can help to detect illegal logging or wild-fires.

## The results

# Humanly impossible actions are solved

The globally unique and patented products are designed for maximum end-user efficiency. When a threat is detected, there is no need to dispatch a human patrol; instead, a fully integrated autopiloted drones is deployed from the integrated station to investigate and track the threat if necessary. The integrated AI-technology automates operations at every stage to make the process as safe and cutting-edge as possible.



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**We have never aimed to be just a software developer or outsourcer. We are agile turn key integrated solution provider, always ready to take risks and experiment in both product development and production, regardless of the environment. Simultaneously, we will continue to expand our expertise in the sector and involve as many other Estonian companies as possible in our activities.**

**Jaanus Tamm**  
CEO

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